



TELIC DIGITAL

SALES ORDER PROCESSING AUTOMATION

Banish Manual Data Entry and
Embrace Digital Efficiency



Telic Digital exists to help organisations simplify digital transformation projects using intelligent automation solutions

WHY AUTOMATE SALES ORDER PROCESSING?

Order processing is tied to cashflow and customer experience

The standard process involves manual keying sales orders into a business system for fulfilment. Often, these orders are received by email, printed out and distributed to staff for processing.

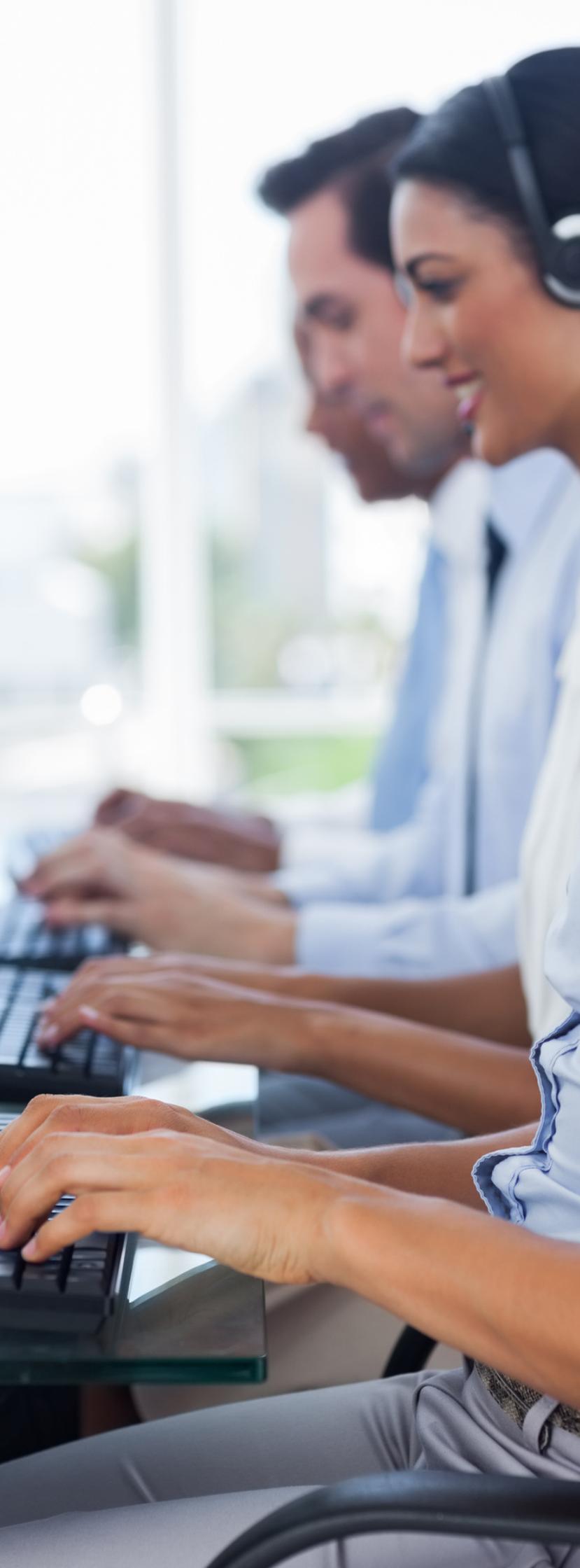
Process Orders Faster - automating the collection of data from sales orders reduces manual intervention and increases the order processing team efficiency.

Increase Accuracy - by using a digital platform where processing rules can be set and data validation can be performed on the fly, it becomes easier to track errors before they become an issue.

Gain Process Insights - having full visibility of all orders from the point they are received to completed provides the organisation with insight on productivity, SLA's and trends allowing teams to make more informed decisions.

Enhance Customers Relations - by processing their orders quickly, accurately and reliably.





OVERCOMING BUSINESS CHALLENGES

Eliminate Order Processing Bottlenecks

With intelligent automation technology using machine learning and artificial intelligence your organisation can address the challenges associated with manual and legacy processes:

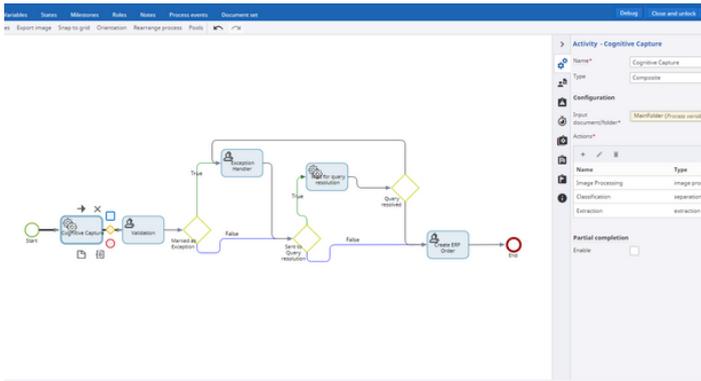
Automated Data Entry - No longer do staff members need to manually key data from sales orders into the Finance system. The end to end process can be accelerated, be more accurate and cost less.

Digital Workflows - Automatically assign orders to specific team members and provide simple digital mechanisms for query and exception resolution for problem orders.

Process Insight - Give your organisation full control to see what is in process, who it currently sits with, how long it has been there and avoid the manual chasing of orders around the organisation.

DIGITAL PROCESSING - HOW DOES IT WORK?

Simple and Intuitive Interface to Ensure a Quick Uptake



A graphical workflow tool allows a digital process to be created that matches the flow of sales orders through ingestion from an email box through to completion. Additional steps can be created for query resolution to allow internal or customer liaison, all of which are auditable and controlled.

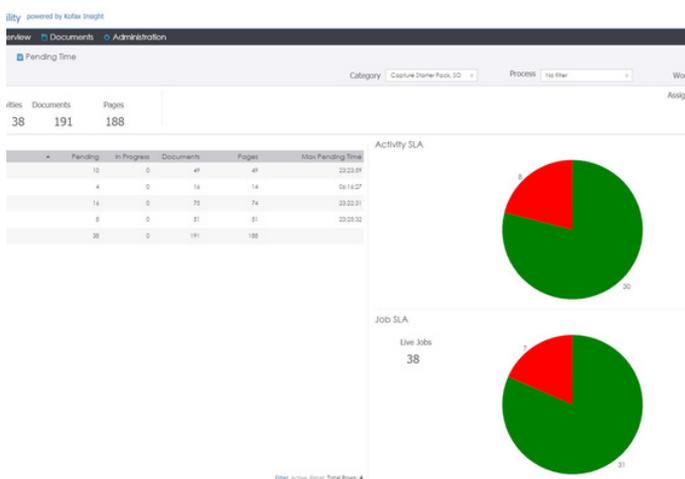
The platform provides a single interface where the order processing team can see the image alongside the data that has been extracted. This will highlight any data that can't be read, that breaks a business rule or fails validation for user remedy.

The screenshot shows a 'Sales Order' interface. At the top, there are tabs for 'Scan Application', 'Loan Application', 'Jobs', 'Resources', 'Administration', and 'Capture Solutions'. The main content area is divided into two sections. The left section shows document details: 'Document Name: Trade Build Supplies', 'Order Number: 1234567', 'Date: 10/12/2020', and 'Order Date: 28/11/2020'. Below this is a table of items:

Quantity	Article Code	Description	Unit Price	Total Price
	48480281	65mm Class B Engineering Brick (Planks)	290.50	1452.50
	48480641	65mm LDC Tuber Brick (Planks)	390.12	3201.20
	2008185	Green Green Treated OS x 25mm (2" x 7") 4.8m FSC	3.99	199.50

The right section shows a summary of the sales order, including 'Trade Build Supplies', 'Order Date: 28/11/2020', 'Order Number: 1234567', and 'Total Order Value: € 4,753.20'. Below the table, there is a 'Description' section with a table of items:

Description	Item Code	Qty	Unit Price	Total
65mm Class B Engineering Brick (Planks)	48480281	5	€ 290.50	€ 1,452.50
65mm LDC Tuber Brick (Planks)	48480641	10	€ 390.12	€ 3,901.20
Green Green Treated OS x 25mm (2" x 7") 4.8m FSC	2008185	50	€ 3.99	€ 199.50



All elements of the process are recorded in an accessible audit trail along with the processing metrics. Teams are able to see how they are performing against SLAs and internal targets. Out-of-the-box dashboards are available to provide the organisation with actionable data and control of the process.

DISCOVER MORE

Evaluate How it will Work for Your Organisation

Book a Consultation - schedule a time with one of our consultants to talk through your specific processes and opportunities for automation.

Arrange a Demo - one of our experts can take you through an end to end demonstration of the platform and how it will work for your processes.

Other Solutions

Intelligent Automation for Finance - Improved efficiency for Accounts Payable and Accounts Receivable processes.

Intelligent Automation for Human Resources - Deliver streamlined on and off boarding processes, automate due diligence and manage HR records digitally.

Intelligent Automation for Digital Mailroom - Deliver Inbound Information to your Business Processes.

Our Details

Telic Digital exists to help organisations simplify digital transformation projects using intelligent automation solutions.

Second Floor, 150-151 Fleet Street,
London, EC4A 2DQ

Phone: 0303 666 5438

Email: info@telic.digital

Website: www.telic.digital

